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TECHNICAL PRODUCT UPDATE



Introducing [Krystol Waterstop Grout](#); a multipurpose waterstop grout for both Internal and External Construction Joint applications.

NEW: KRYSTOL WATERSTOP GROUT

Formula improvements made last year to Krystol Waterstop Grout-External (K322X) has allowed Kryton to simplify our product offering, and provide a single product that can be used for both [Internal](#) and [External](#) Construction Joint methods.



This multipurpose product will eventually phase out the red colored, Krystol Waterstop Grout-Internal (K322I), and will simplify the stocking, shipping and supply of a key product used in Kryton's [Construction Joints & Details](#) offering.

To support this product simplification:

- The Krystol Waterstop Grout-External has been renamed "[Krystol Waterstop Grout](#)".
- The [Construction Joints & Details](#) section of the website has been completely overhauled with new visuals, positioning and messaging that clarify features, benefits and usage of the [Krystol Waterstop System](#).
- New [Technical Data Sheets](#) have been created for the [Krystol Waterstop Grout](#) and [Krystol Waterstop Treatment](#).
- [Application Instructions](#) 4.11 to 4.31 have all been revised.
- [Specifications](#) have been modified, and references to the Internal Grout and color have been removed.
- All [CAD Drawings](#) have been recreated to offer more detail, improved product positioning and a simplified organization structure that makes it easier for the end user to use and understand.

CHANGES TO CONSTRUCTION JOINTS

New to Kryton is [Single, Double and Triple Protection](#) options for construction joints. This new product positioning has been introduced to better integrate [Krytonite Swelling Waterstop](#) into the Krytol Waterstop System, as well as clarify features and benefits of all Kryton's jointing options.

The different levels of protection allow Kryton and our distributors to do a few things:

1. Target common swelling waterstops, such as bentonite (Single Protection).

- Swelling Waterstops are used in a significant amount of projects, and are a huge opportunity to add revenue to your business.
- Krytonite has a number of advantages over common waterstops, which is a great way to expand your business and increase revenues, while subtly promoting the benefits of crystalline technology (double protection).

2. Provide options and educate users on a good, better, best scenario which they can relate to risk.

- Having options typically provides better understanding of products, and increases confidence.
- Typically, educated users will confidently choose the middle option (double protection).
- As Kryton is the only company that provides a complete solution approach to crystalline waterproofing, it will cast doubt on competitor options - which are limited.

3. Place emphasis on the waterproofing of construction joints.

Typically an under appreciated detail, the construction joint is typically the first point of entry for water when using crystalline waterproofing, and is a critical component for success.

For more information on the changes, please visit www.kryton.com, the [distributor portal](#) or contact your Territory Manager.

NOTE: Links to distributor portal will only work after you log in.

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